

INDIANA LAND IMPROVEMENT CONTRACTORS ASSOCIATION
Minutes of Meeting of Board of Directors
Saturday, March 21, 2026

The First Regular Meeting of the Board of Directors of the Indiana Land Improvement Contractors Association was held at Half Moon Brewery in Kokomo, IN, on Saturday, March 21st, 2026. This meeting was called to order by President Keith Miller at 10:00AM EST.

Guil Wehr moved to have an open agenda. Todd Gross seconded the motion. The motion passed.

Minutes: The minutes from the Fifth Regular meeting in January 2026 have been emailed to board members. Guil Wehr moved to accept the minutes as presented. Tony Cain seconded the motion. The motion passed.

Treasurer's Report: Nanci Gutwein read the Treasurer's Report. Total Assets = \$164,536.39, with an additional \$8,000 yet in A/R. At this time, Nanci presented current bank account rates along with proposed changes given the current status of low-producing money markets and a CD up for renewal in April. The proposed changes will be the following:

- *Roll over the current Beacon CD, due for renewal, into a new 2yr CD (at Beacon) @3.25%. Additionally, open an Ownership Share at Beacon and set up all Beacon accounts to have that interest accrued, deposited into that Ownership account to gain 6% interest.
- *Take funds that are currently in the First Financial Money Market and transfer them to a new Alliance Money Market that will be gaining 3.35% interest.

Todd Gross made a motion to approve the Treasurer's Report as well as the account changes proposed. Guil Wehr seconded the motion. The motion passed.

President's Report: Keith Miller reported he has been quite busy. Much of his time has been spent on Field Day estimates, lining up supplies, attending committee meetings, and having many conversations relating to the National Summer Meeting/Indiana Field Day. Keith also reported on attending the National Winter Convention. Keith reported that National would like at least 2 members from each state to be in attendance for the quarterly virtual meetings that will be held. Nanci mentioned that she will be publishing a breakdown of the committees and their functions, along with virtual meeting dates/times, in the next newsletter.

National Report: Tony Cain reported on current activities involving National LICA. He noted his attendance at the National Convention and some of the committee meetings he has been

involved with. He commented on the new National CEO, and that Dennis is proving to be a good fit and is looking for more accountability across the board. Tony also expressed optimism surrounding National LICA with the implemented changes. Tony noted that the 5-year Strategic Plan for LICA is coming up for review. He also commented that this was the last year that LICA was scheduled to attend ConExpo, and next year's convention would be held in Phoenix (Chandler), AZ.

Area Director's Report: Guil Wehr reported that in the NE, he has been quite busy.

Executive Director's Report: Nanci presented a written report. She also noted that much of her time has been spent working on aspects of the upcoming Field Day. She has also been heavily involved with National LICA activities; Dennis has challenged the ED's with 30 and 90-day plans, which has resulted in additional emails and Google Meet meetings.

Technical Advisor's Report: Mike Cox was unable to attend this meeting but relayed a message that he will be compiling price survey results in the near future.

Legislative Advisor's Report: Mike Koehne had several updates to comment on. The first of those was that the IN Drainage Handbook should be completed by the end of the year. It will be in a much simpler format. He also brought up the discussion of Data Centers and the controversy surrounding them. These "suck up" a lot of natural resources, particularly water. Other topics he touched on were the following: EPA(water runoff, pollutants, drainage), Farm Bill(still in progress), MAHA(affecting farming in a regulatory way), as well as fertilizer products being greatly affected by the war in Iran. With the discussion of pricing outlook, Keith Miller presented a handout that was submitted by Brendan Noggle(FRATCO)on current pipe pricing trends related to the increase in the cost of resin. It was noted that Prinsco currently has a very informative podcast that discusses the pricing outlook.

Old Business:

Field Day: Joey Schlatter developed a new design for one section of the field (map provided). This will include an automated control structure and water gates. Keith noted that tile donation requests have been finalized but with the new resin cost increase, some of the discounted, purchased tile costs might increase. There was brief discussion about the possibility of pre-purchasing the tile at the quoted pricing. Currently (before price increase) we estimate around 120,000 in profit. West Side Tractor has committed to providing a lunch for the contractors one day and Haviland has offered to cover meal tickets for contractors one day as well. Keith asked members to be thinking about what education we would like to offer throughout the 2 days. It was also noted that we have been in contact with the Lafayette Fire Dept, and we are scheduled to have the trench rescue scenario. Michigan State has also offered to set up their Rainfall Simulator. Keith commented on the end decision not to host the National Summer meeting alongside the Field Day. National will also not be utilizing the

Becks Center for the virtual meetings. Nanci did note that Walt's Pub has been contracted for a dinner and "viewing party" of the National Board meeting on Monday evening, prior to the start of the Field Day. Nanci is working on securing sponsorship for that event to enable us to offer this as a free event for INLICA membership. Once that sponsorship has been secured, Nanci will send out booth registrations to Associates. Austin White commented that had he not been a member of INLICA, he wouldn't have known about the 2025 field day, and that additional advertising would be beneficial. Recognizing this need, Mike Koehne made a motion to extend the advertising budget up to \$5,000. Joe Stull seconded the motion. The motion carried.

Associate Scholarship: The topic of awarding scholarships to children/grandchildren of Associates was discussed at length. The final decision was to limit these scholarships to Indiana-based companies only. The criteria for being eligible will be linked to the names that are listed on the Membership form. Examples include owner, company representative, and sales representatives. It was also noted that priority would be given to contractor membership and associate applications would come second.

National FFA Convention: Nanci noted that the application for a booth at the FFA convention has been submitted. At this time, she has no other information other than the dates as there was no published pricing available.

State Fair Exhibit: There was some discussion regarding the tile plow available for purchase, to be displayed at the state fair. It was decided that Tony Cain would make the trip to Michigan to look the machine over. Assuming that everything appears to be in good condition, permission for Tony to verbally make that purchase for \$3,000 or less was given. Nate Miller proposed this motion. John Pickering seconded. The motion carried. It was also noted that having this exhibit manned during some portions of the fair would be optimal. Nanci stated that she could email out a sign-up form for this.

New Business:

Keith Miller relayed the discussions that he has had with Prins Insurance representatives. He noted that UFG is no longer a LICA associate, and Grinnel Mutual is filling that spot. Keith encouraged members to utilize the safety portal as it has much information readily available. It was also noted at this time that the Veterans Program is no longer in existence. Nanci explained that the grants they were hoping would keep the program alive fell through, and with no additional funding, the program is now defunct.

With their being no further topics of discussion, a motion to adjourn the meeting was called by Joe Stull. Guil Wehr seconded the motion and the meeting adjourned.

Respectfully submitted by Frieda Pickering/Nanci Gutwein.

Attendees:

President – Keith Miller

Vice President – Nate Miller

National Officer – Tony Cain

NW Director – Austin White

NE Director – Todd Gross

Guilford Wehr

SE Director – John Pickering

Mike Koehne

Associates – Steve Holtzleiter

Jason Gutwein

Director at Large – Joe Stull

Executive Director – Nanci Gutwein

INLICA Lady – Frieda Pickering

Karen White